

IFS & Snowfox FAQs

Q: What value does Snowfox bring to our organisation?

Snowfox automates and enhances your invoice coding and approval routing with AI-powered predictions, reducing manual work, increasing coding quality, and speeding up AP processing times.

Key value points:

- Up to 90% automation rate in invoice coding
- **Direct cost savings of 2 – 4 € per invoice**
- Faster month-end closings and fewer bottlenecks
- Significant reduction in human error and manual touchpoints
- **Seamless integration with IFS – no new UI or system change required**
- Improved data consistency and reporting quality

With Snowfox, IFS customers gain:

- Advanced AI expertise purpose-built for invoice coding and workflow routing within IFS
- Continuous innovation and development
- Seamless integration - AI intelligence added on top of the IFS workflow

Q: Why doesn't IFS provide this AI solution as a default feature instead of partnering with Snowfox?

IFS focuses on delivering a comprehensive ERP platform that supports all business functions, from finance to manufacturing and service.

Rather than developing specialized AI tools for every use-case internally, IFS partners with best-in-class technology providers like Snowfox, whose exclusive focus is on AI-driven invoice automation. IFS is developing AI solutions for many other use-cases within its ERP solutions.

- Proven results, with 85–98% accuracy in real customer environments

Q: What's the difference between Snowfox and IFS built-in invoice automation capabilities?

Feature	IFS Built-in Automation	Snowfox
Automation method	Rule-based	AI-based (machine learning)
Adaptability	Requires manual rule updates	Learns automatically from historical data and adapts to changes
Scope	Fixed logic, limited flexibility	Predicts complex coding patterns dynamically
Maintenance	Ongoing manual maintenance	Self-learning; minimal manual upkeep
Outcome	Automates simple, repetitive invoices	Automates both simple and complex invoices

In short: IFS automates based on predefined rules, while Snowfox adds a **predictive intelligence layer** that continuously learns and adapts to your real accounting practices.

Q: How does Snowfox stand out from the AP automation solutions that can be connected with IFS?

Unlike generic AP solutions:

- Snowfox is a **native AI layer**, not a competing workflow tool
It **integrates directly** with IFS invoice workflow - no new system or UI
- It enhances your **existing process** rather than replacing it
- Implementation is **fast, low-risk**, and does not disrupt operations
- Delivers **immediate ROI** through automation and cost savings

Q: Which dimensions can Snowfox predict?

Snowfox can automatically predict **all invoice coding dimensions** used in your IFS setup, such as:

- GL account
- Cost center
- Project / Work order
- Department / Business unit
- Tax code
- Booking date, periodicals
- Supplier-specific dimensions
- Description/open text
- Any custom dimensions defined in IFS (e.g. asset, region)

Q: Can Snowfox predict multiple coding lines?

Yes. Snowfox can automatically predict multiple coding lines per invoice, not just one.

The AI analyses your organisation's historical multi-line codings to learn how costs are typically distributed. When invoices that need multiple coding lines arrive, Snowfox predicts:

- Several coding lines with the right GL accounts, cost centers, projects, and other dimensions

This makes Snowfox ideal for handling multi-line and complex invoices - with the same accuracy and confidence as simple, single-line invoices.

Q: Can Snowfox enable touchless invoice processing?

Snowfox can enable touchless processing in different ways. One way is to skip the Accounts Payable phase and send invoices automatically to the first reviewer of the invoice. In this way Snowfox will automatically code invoices and route them to the reviewer.

Also, Snowfox can process invoices completely touchless without human intervention in the whole process. In this way Snowfox will automatically code the invoice and post it to the accounting and payment. This is not very common but still doable.

Snowfox enables touchless invoice processing when the AI's prediction confidence exceeds predefined accuracy thresholds.

Q: Can we trust AI coding predictions?

Snowfox predictions are based on your **own historical invoice data** and are continuously validated:

- Each prediction comes with a **confidence score**, showing how certain the model is about that particular prediction.
- Customers can set a confidence threshold, for example, only predictions above 90% confidence are auto-applied, giving you full control over automation
- AI also learns from every accepted and corrected prediction - improving accuracy over time
- Customers typically reach **85–95% accuracy** after a short learning phase
- Finance teams always have the **final control** - no automatic postings without human approval (unless configured otherwise)

Customers can set a confidence threshold, for example, only predictions above 90% confidence are auto-applied, giving you full control over automation. This helps avoid errors and builds trust in AI-driven processes.

Q: What data does the AI use to make coding predictions?

The AI utilizes your organization's own purchase invoice data, such as:

- Invoice header information (supplier, amount, date, currency, invoice number)
- Invoice line details (products, services, quantities)
- Historical coding and approval data
- Supplier and cost center hierarchies
- User-corrected predictions (used as learning input)

The model learns solely from your company's own history, ensuring both data security and the accuracy of your coding logic.

Q: How soon are we expected to get real benefits from Snowfox?

Most organizations start seeing tangible results within the first weeks after implementation.

Here's what the typical timeline looks like:

- **Implementation:** Integration setup, data extraction, and initial AI training on your historical invoice data

- **Week 1–2:** Early predictions go live - teams begin validating results and automation rates rise quickly
- **After week 2:** AI achieves stable accuracy (typically **80–90% automation**) and the first measurable time and cost savings appear
- **Ongoing:** The model continues learning from user feedback, improving accuracy and reducing manual work further over time

Because Snowfox connects directly to your existing IFS workflow, there's no new system to learn, no process redesign, and minimal IT effort - which means value realisation is fast and low risk.

Q: Can we monitor AI's performance?

Yes. Snowfox provides real-time analytics dashboards where your team can monitor prediction accuracy, automation rates, and improvement trends across all companies and dimensions. This transparency ensures continuous optimisation and performance tracking.

Q: What type of customers benefit Snowfox the most?

Snowfox is best suited for:

- Mid- to large-sized enterprises using IFS with moderate to high invoice volumes (15,000+ invoices/year)
- Organisations with complex coding structures or multiple cost centers / projects
- Finance teams aiming to reduce manual AP work and improve month-end efficiency
- Companies using IFS Cloud or IFS Applications 9–10 seeking intelligent automation without replacing their current workflow

Q: How does Snowfox connect to IFS?

Snowfox connects via **secure API or SFTP connection**:

- The integration reads invoice and coding data from IFS.

- AI models process invoice data and return predicted coding dimensions
- Predictions appear **directly within the IFS** invoice workflow for review and posting
- Data transfer follows **one-way pull/push** principles - no external database replication needed

Q: Which IFS versions does Snowfox connect with?

- IFS Cloud (latest versions)
- IFS Applications 10
- IFS Applications 9
- Custom connectors can be used for older versions or heavily customised environments

Q: How long does it take to implement Snowfox?

Typical **implementation time: 4 weeks**, depending on:

- Data availability and quality
- Number of entities / companies connected (if company specific coding practices)
- IFS configuration complexity
- Internal approval and testing processes

Q: What does the customer team need to do during onboarding?

Customer responsibilities:

- Provide access to historical invoice data (typically 6–12 months)
- Participate in integration testing and user acceptance
- Validate and approve prediction results during the learning phase
- Assign a project owner from finance / AP team for communication

Snowfox's onboarding team handles the **technical setup, model training, and user training**. We recommend using one of the IFS implementation partners to be involved in the process.

Q: What support does Snowfox provide post-implementation?

- **Dedicated Customer Success Manager**
- Continuous **AI model monitoring and optimization**
- Technical support for integration and updates
- Regular performance and accuracy reviews
- Access to support portal and helpdesk

Q: How does Snowfox ensure data security and compliance?

- Snowfox is **ISO 27001 certified**
- **No external data sharing** - your data remains private
- AI models are trained company specific - no customer data is shared for AI training
- GDPR compliant
- Strict access controls

Q: What factors affect AI performance, and how are they managed?

- **Volume and quality** of historical data
- **Consistency** of past coding behavior
- **Changes** in suppliers, projects, or GL structures
- **User feedback** (accepting/correcting predictions)

Snowfox manages these by:

- Continuous model retraining
- Ongoing performance monitoring
- Regular customer reviews to adjust parameters

Q: What is Snowfox's pricing model?

- Fixed implementation cost
- Small fixed maintenance fee (includes customer success and support - no extra hourly fees)
- Transaction-based pricing for increased automation

Q: Does Snowfox offer a Proof of Concept?

Yes - **Snowfox offers a Proof of Concept (PoC)** to demonstrate the AI's accuracy and value before implementation.

During the AI accuracy test:

- Snowfox uses a **sample of your historical invoice data** (usually 3–6 months) and corresponding coding data
- The AI model is trained and tested to show **actual prediction accuracy** on your data
- You'll receive a **detailed performance report** highlighting automation potential, accuracy by dimension, and expected ROI

The PoC is typically completed within **2–3 weeks** and helps your team make a data-driven decision about moving forward with full deployment.

Interested in hearing more about Snowfox?

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